

Fidelity's Great Work Environment:

Invest your career in a company that will invest in you.

With more investors than ever seeking professional guidance, and increased awareness of the need for women to get more engaged in their finances, there is a tremendous opportunity for women in the financial services profession. At Fidelity, we see a wide range of educational backgrounds and skill sets effectively translate into great success for women as financial professionals, and believe that encouraging more women to leverage their talents, expertise, and perspectives will help us better serve our customer base—now and in the future.

So often, women excel as relationship builders, problem solvers and holistic thinkers—skills at the core of our business. From collaborating on new innovation from our regional offices, to working one-on-one with clients in our nationwide network of branches, our women associates help make our Fidelity team industry leaders in customer service.

With a natural ability to connect with clients and understand their needs, women are able to provide valuable perspective and guidance in helping clients plan for their financial future. Jeanie, SVP, Market Manager, shared her view on the industry: "Financial services is not what many think it is. It's not selling; it's about building relationships and partnering with clients to help them achieve their goals. We've worked really hard to reshape that perception. Listening to others' needs, helping put a plan in place, and helping execute a plan—women are great at that."

We look for these strengths in our associates—integrity, compassion and an ongoing desire to provide the best service possible to clients. These qualities, as well as an innate ambition, help women quickly become genuine leaders in their roles at Fidelity. We recognize and cultivate the skills of our team by providing ongoing training and professional development opportunities to ensure that all of our associates are well prepared to provide an industry-leading customer experience at every turn, from entry level to senior leadership.

Kim, Branch Service Manager, believes, "Clients love to feel that they're wanted here. Women have that talent to nurture someone, explain things to them, and really have that personal relationship. That's why we need women. Women have the natural ability to do that."

In addition to the skills brought to our organization, we work to give our female associates a way to make connections within Fidelity to develop their careers and reach new heights. Fidelity's Women's Leadership Group (WLG) connects women throughout our organization via networking events, professional development forums, mentoring and onboarding opportunities, community outreach, and business forums. One participant shared, "I haven't been at Fidelity long, but already the WLG has helped me identify new opportunities and shape my career goals. I look forward to establishing new work relationships and support systems through other women in the WLG, and learn more about managing my career through the workshops that are offered." Find out more about the Women's Leadership Group [here](#).

We also strive to provide our associates with opportunities to develop a work/life balance that allows them to excel. Caryn, Senior Relationship Manager, has found this opportunity: "A woman should consider working at Fidelity because she's given the ability to maintain a family/work balance, which makes managing family responsibilities and being a leader in the office simultaneously achievable." Many of our Work/Life Programs are in place to remove the worry from personal life. From assistance with backup dependent care to concierge services that help you check off the items on your to-do list, our associate assistance program is in place to help enrich the personal lives of all our associates. Commuter benefits and tuition reimbursement are also available. To find out more about the benefits available to our associates, visit our [Work/Life Programs](#) webpage.

We invite you to look into a career and a company that will stand behind you. Sherri, SVP, General Manager, speaks from experience: "Fidelity is a great place for a woman to work; it values a woman's perspective and ideas. It's an excellent environment for success." Join us and be given the tools to grow a successful career.

Visit womeninfinance.fidelitycareers.com.

